# **Campaign Disposition Summary**

**DateTime:** 10/17/2015 12:00:00 AM - 10/27/2015 11:59:59 PM

Campaign: Is not null

#### **ARM Collections**

#### **All Dispositions by Category**

|          |   | Calls   | Call Length |          |         |  |
|----------|---|---------|-------------|----------|---------|--|
| Category | # | % Total | Total       | Average  | % Total |  |
| -        | 1 | 12.5%   | 00:00:22    | 00:00:22 | 1.9%    |  |
|          | 8 | 100%    | 00:19:34    | 00:02:27 | 100%    |  |

#### **Agent-Assigned Dispositions by Category**

|          |   | Calls   | Call Length |          |         |  |
|----------|---|---------|-------------|----------|---------|--|
| Category | # | % Total | Total       | Average  | % Total |  |
| -        | 1 | 12.5%   | 00:00:22    | 00:00:22 | 1.9%    |  |
|          | 8 | 100%    | 00:19:34    | 00:02:27 | 100%    |  |

## All Dispositions by Wrap-up Code

|          |              | Calls |         |            | Call Length |          |         |            |
|----------|--------------|-------|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #     | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 1     | 12.5%   | 12.5%      | 00:00:22    | 00:00:22 | 1.9%    | 1.9%       |
|          |              | 8     | 100%    | 100%       | 00:19:34    | 00:02:27 | 100%    | 100%       |

# Agent-Assigned Dispositions by Wrap-up Code

|          |              |   | Calls   |            |          | Call Length |         |            |  |
|----------|--------------|---|---------|------------|----------|-------------|---------|------------|--|
| Category | Wrap-up Code | # | % Total | % Category | Total    | Average     | % Total | % Category |  |
| -        | -            | 8 | 100.0%  | 100.0%     | 00:19:34 | 00:02:27    | 100.0%  | 100.0%     |  |
|          |              | 8 | 100%    | 100%       | 00:19:34 | 00:02:27    | 100%    | 100%       |  |

#### **DH Collections**

## **All Dispositions by Category**

|          |   | Calls   | Call Length |          |         |  |
|----------|---|---------|-------------|----------|---------|--|
| Category | # | % Total | Total       | Average  | % Total |  |
| -        | 1 | 100.0%  | 00:14:51    | 00:14:51 | 100.0%  |  |
|          | 1 | 100%    | 00:14:51    | 00:14:51 | 100%    |  |

## **Agent-Assigned Dispositions by Category**

|          |   | Calls   | Call Length |          |         |  |
|----------|---|---------|-------------|----------|---------|--|
| Category | # | % Total | Total       | Average  | % Total |  |
| -        | 1 | 100.0%  | 00:14:51    | 00:14:51 | 100.0%  |  |
|          | 1 | 100%    | 00:14:51    | 00:14:51 | 100%    |  |

# All Dispositions by Wrap-up Code

|          |              |   | Calls   |            | Call Length |          |         |            |
|----------|--------------|---|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | # | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 1 | 100.0%  | 100.0%     | 00:14:51    | 00:14:51 | 100.0%  | 100.0%     |
|          |              | 1 | 100%    | 100%       | 00:14:51    | 00:14:51 | 100%    | 100%       |

# **Agent-Assigned Dispositions by Wrap-up Code**

|          |              |   | Calls   |            |          | Call Length |         |            |  |
|----------|--------------|---|---------|------------|----------|-------------|---------|------------|--|
| Category | Wrap-up Code | # | % Total | % Category | Total    | Average     | % Total | % Category |  |
| -        | -            | 1 | 100.0%  | 100.0%     | 00:14:51 | 00:14:51    | 100.0%  | 100.0%     |  |
|          |              | 1 | 100%    | 100%       | 00:14:51 | 00:14:51    | 100%    | 100%       |  |

## **All Dispositions by Category**

|          |        | Calls   | Call Length |          |         |  |
|----------|--------|---------|-------------|----------|---------|--|
| Category | #      | % Total | Total       | Average  | % Total |  |
| -        | 2,655  | 16.3%   | 00:44:15    | 00:00:01 | 0.1%    |  |
|          | 16,271 | 100%    | 39:04:30:41 | 00:03:28 | 100%    |  |

#### **Agent-Assigned Dispositions by Category**

|          |       | Calls   |             | Call Length |         |
|----------|-------|---------|-------------|-------------|---------|
| Category | #     | % Total | Total       | Average     | % Total |
| -        | 9,690 | 100.0%  | 38:05:00:22 | 00:05:41    | 100.0%  |
|          | 9,690 | 100%    | 38:05:00:22 | 00:05:41    | 100%    |

## **Dialer-Assigned Dispositions by Category**

|          |       | Calls   |          | Call Length |         |
|----------|-------|---------|----------|-------------|---------|
| Category | #     | % Total | Total    | Average     | % Total |
| -        | 624   | 9.5%    | 02:35:20 | 00:00:15    | 11.0%   |
|          | 6,581 | 100%    | 23:30:19 | 00:00:13    | 100%    |

# All Dispositions by Wrap-up Code

|          |              |        | Calls   |            |             | Call Length |         |            |  |
|----------|--------------|--------|---------|------------|-------------|-------------|---------|------------|--|
| Category | Wrap-up Code | #      | % Total | % Category | Total       | Average     | % Total | % Category |  |
| -        | -            | 2,655  | 16.3%   | 16.3%      | 00:44:15    | 00:00:01    | 0.1%    | 0.1%       |  |
|          |              | 16,271 | 100%    | 100%       | 39:04:30:41 | 00:03:28    | 100%    | 100%       |  |

# **Agent-Assigned Dispositions by Wrap-up Code**

|          |              |       | Calls   |            | Call Length |          |         |            |
|----------|--------------|-------|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #     | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 9,690 | 100.0%  | 100.0%     | 38:05:00:22 | 00:05:41 | 100.0%  | 100.0%     |
|          |              | 9,690 | 100%    | 100%       | 38:05:00:22 | 00:05:41 | 100%    | 100%       |

# **Dialer-Assigned Dispositions by Wrap-up Code**

|          |              |       | Calls   |            |          | Call Length |         |            |  |
|----------|--------------|-------|---------|------------|----------|-------------|---------|------------|--|
| Category | Wrap-up Code | #     | % Total | % Category | Total    | Average     | % Total | % Category |  |
| -        | -            | 2,655 | 40.3%   | 40.3%      | 00:44:15 | 00:00:01    | 3.1%    | 3.1%       |  |
|          |              | 6,581 | 100%    | 100%       | 23:30:19 | 00:00:13    | 100%    | 100%       |  |

This document was created using an EVALUATION version of ActiveReports. Only a licensed user may legally create reports for use in production. Please report infractions or address questions to sales@grapecity.us.com. Copyright © 2002-2010 GrapeCity, inc. All rights reserved.

8/10/2017 8:30 AM Dialer Reports Campaign Disposition Summary Page 3 of 8

#### Lead Gen

## **All Dispositions by Category**

|          |    | Calls   | Call Length |          |         |  |
|----------|----|---------|-------------|----------|---------|--|
| Category | #  | % Total | Total       | Average  | % Total |  |
| -        | 7  | 30.4%   | 00:02:44    | 00:00:23 | 10.7%   |  |
|          | 23 | 100%    | 00:25:36    | 00:01:07 | 100%    |  |

#### **Agent-Assigned Dispositions by Category**

|          |    | Calls   | Call Length |          |         |  |
|----------|----|---------|-------------|----------|---------|--|
| Category | #  | % Total | Total       | Average  | % Total |  |
| -        | 1  | 4.5%    | 00:14:51    | 00:14:51 | 67.6%   |  |
|          | 22 | 100%    | 00:21:58    | 00:01:00 | 100%    |  |

## **Dialer-Assigned Dispositions by Category**

|          |   | Calls   | Call Length |          |         |  |
|----------|---|---------|-------------|----------|---------|--|
| Category | # | % Total | Total       | Average  | % Total |  |
| -        | 1 | 100.0%  | 00:03:38    | 00:03:38 | 100.0%  |  |
|          | 1 | 100%    | 00:03:38    | 00:03:38 | 100%    |  |

## All Dispositions by Wrap-up Code

|          |              | Calls |         |            | Call Length |          |         |            |
|----------|--------------|-------|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #     | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 7     | 30.4%   | 30.4%      | 00:02:44    | 00:00:23 | 10.7%   | 10.7%      |
|          |              | 23    | 100%    | 100%       | 00:25:36    | 00:01:07 | 100%    | 100%       |

# **Agent-Assigned Dispositions by Wrap-up Code**

|          |              |    | Calls   |            | Call Length |          |         |            |
|----------|--------------|----|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #  | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 22 | 100.0%  | 100.0%     | 00:21:58    | 00:01:00 | 100.0%  | 100.0%     |
|          |              | 22 | 100%    | 100%       | 00:21:58    | 00:01:00 | 100%    | 100%       |

# **Dialer-Assigned Dispositions by Wrap-up Code**

|          |              |   | Calls   |            |          | Call Length |         |            |  |
|----------|--------------|---|---------|------------|----------|-------------|---------|------------|--|
| Category | Wrap-up Code | # | % Total | % Category | Total    | Average     | % Total | % Category |  |
| -        | -            | 1 | 100.0%  | 100.0%     | 00:03:38 | 00:03:38    | 100.0%  | 100.0%     |  |
|          |              | 1 | 100%    | 100%       | 00:03:38 | 00:03:38    | 100%    | 100%       |  |

This document was created using an EVALUATION version of ActiveReports. Only a licensed user may legally create reports for use in production. Please report infractions or address questions to sales@grapecity.us.com. Copyright © 2002-2010 GrapeCity, inc. All rights reserved.

8/10/2017 8:30 AM Dialer Reports Campaign Disposition Summary Page 4 of 8

## Salesforce Demo

## **All Dispositions by Category**

|          |    | Calls   | Call Length |          |         |  |
|----------|----|---------|-------------|----------|---------|--|
| Category | #  | % Total | Total       | Average  | % Total |  |
| -        | 1  | 7.1%    | 00:05:07    | 00:05:07 | 20.3%   |  |
|          | 14 | 100%    | 00:25:15    | 00:01:48 | 100%    |  |

## **Agent-Assigned Dispositions by Category**

|          |    | Calls   | Call Length |          |         |  |
|----------|----|---------|-------------|----------|---------|--|
| Category | #  | % Total | Total       | Average  | % Total |  |
| -        | 1  | 7.1%    | 00:05:07    | 00:05:07 | 20.3%   |  |
|          | 14 | 100%    | 00:25:15    | 00:01:48 | 100%    |  |

# All Dispositions by Wrap-up Code

|          |              | Calls |         |            | Call Length |          |         |            |
|----------|--------------|-------|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #     | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 1     | 7.1%    | 7.1%       | 00:05:07    | 00:05:07 | 20.3%   | 20.3%      |
|          |              | 14    | 100%    | 100%       | 00:25:15    | 00:01:48 | 100%    | 100%       |

# **Agent-Assigned Dispositions by Wrap-up Code**

|          |              |    | Calls   |            | Call Length |          |         |            |
|----------|--------------|----|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #  | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 14 | 100.0%  | 100.0%     | 00:25:15    | 00:01:48 | 100.0%  | 100.0%     |
|          |              | 14 | 100%    | 100%       | 00:25:15    | 00:01:48 | 100%    | 100%       |

# **Samurai Protective Coatings**

## **All Dispositions by Category**

|          |   | Calls   | Call Length |          |         |  |
|----------|---|---------|-------------|----------|---------|--|
| Category | # | % Total | Total       | Average  | % Total |  |
| -        | 1 | 33.3%   | 00:02:32    | 00:02:32 | 73.1%   |  |
|          | 3 | 100%    | 00:03:28    | 00:01:09 | 100%    |  |

## **Agent-Assigned Dispositions by Category**

|          |   | Calls   | Call Length |          |         |  |
|----------|---|---------|-------------|----------|---------|--|
| Category | # | % Total | Total       | Average  | % Total |  |
| -        | 1 | 33.3%   | 00:02:32    | 00:02:32 | 73.1%   |  |
|          | 3 | 100%    | 00:03:28    | 00:01:09 | 100%    |  |

# All Dispositions by Wrap-up Code

|          |              | Calls |         |            | Call Length |          |         |            |
|----------|--------------|-------|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #     | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 1     | 33.3%   | 33.3%      | 00:02:32    | 00:02:32 | 73.1%   | 73.1%      |
|          |              | 3     | 100%    | 100%       | 00:03:28    | 00:01:09 | 100%    | 100%       |

# **Agent-Assigned Dispositions by Wrap-up Code**

|          |              |   | Calls   |            | Call Length |          |         |            |
|----------|--------------|---|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | # | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 3 | 100.0%  | 100.0%     | 00:03:28    | 00:01:09 | 100.0%  | 100.0%     |
|          |              | 3 | 100%    | 100%       | 00:03:28    | 00:01:09 | 100%    | 100%       |

#### **TS Preview**

## **All Dispositions by Category**

|          |    | Calls   | Call Length |          |         |  |
|----------|----|---------|-------------|----------|---------|--|
| Category | #  | % Total | Total       | Average  | % Total |  |
| -        | 2  | 20.0%   | 00:00:15    | 00:00:08 | 0.7%    |  |
|          | 10 | 100%    | 00:34:35    | 00:03:28 | 100%    |  |

## **Agent-Assigned Dispositions by Category**

|          |    | Calls   | Call Length |          |         |  |
|----------|----|---------|-------------|----------|---------|--|
| Category | #  | % Total | Total       | Average  | % Total |  |
| -        | 2  | 20.0%   | 00:00:15    | 00:00:08 | 0.7%    |  |
|          | 10 | 100%    | 00:34:35    | 00:03:28 | 100%    |  |

# All Dispositions by Wrap-up Code

|          |              | Calls |         |            | Call Length |          |         |            |
|----------|--------------|-------|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #     | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 2     | 20.0%   | 20.0%      | 00:00:15    | 00:00:08 | 0.7%    | 0.7%       |
|          |              | 10    | 100%    | 100%       | 00:34:35    | 00:03:28 | 100%    | 100%       |

# **Agent-Assigned Dispositions by Wrap-up Code**

|          |              | Calls |         |            | Call Length |          |         |            |
|----------|--------------|-------|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #     | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 10    | 100.0%  | 100.0%     | 00:34:35    | 00:03:28 | 100.0%  | 100.0%     |
|          |              | 10    | 100%    | 100%       | 00:34:35    | 00:03:28 | 100%    | 100%       |

#### WizardNet

## **All Dispositions by Category**

|          |   | Calls   |          |          |         |
|----------|---|---------|----------|----------|---------|
| Category | # | % Total | Total    | Average  | % Total |
| -        | 1 | 12.5%   | 00:14:51 | 00:14:51 | 80.4%   |
|          | 8 | 100%    | 00:18:28 | 00:02:18 | 100%    |

## **Agent-Assigned Dispositions by Category**

|          |   | Calls   |          |          |         |
|----------|---|---------|----------|----------|---------|
| Category | # | % Total | Total    | Average  | % Total |
| -        | 1 | 12.5%   | 00:14:51 | 00:14:51 | 80.4%   |
|          | 8 | 100%    | 00:18:28 | 00:02:18 | 100%    |

# All Dispositions by Wrap-up Code

|          |              | Calls |         |            | Call Length |          |         |            |
|----------|--------------|-------|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #     | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 1     | 12.5%   | 12.5%      | 00:14:51    | 00:14:51 | 80.4%   | 80.4%      |
|          |              | 8     | 100%    | 100%       | 00:18:28    | 00:02:18 | 100%    | 100%       |

# **Agent-Assigned Dispositions by Wrap-up Code**

|          |              | Calls |         |            | Call Length |          |         |            |
|----------|--------------|-------|---------|------------|-------------|----------|---------|------------|
| Category | Wrap-up Code | #     | % Total | % Category | Total       | Average  | % Total | % Category |
| -        | -            | 8     | 100.0%  | 100.0%     | 00:18:28    | 00:02:18 | 100.0%  | 100.0%     |
|          |              | 8     | 100%    | 100%       | 00:18:28    | 00:02:18 | 100%    | 100%       |